

# RICHARD PEARRELL & EXP REALTY

My goal is to become your preferred Realtor of choice. By working with the most innovative real estate brokerage in the Washington, D.C. and Fort Lauderdale area, eXp Realty, I can offer you a platform of services that will raise the marketing of your home to a new level and allow me to exceed your expectations.

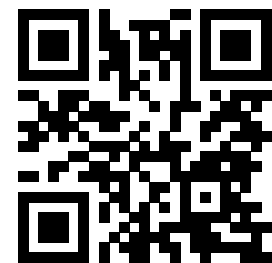
Selling homes today is as much an art as it is a science. Entrust me with the duty of taking care of all your real estate requirements; from the smallest detail to the most important transaction of negotiating your final contract.

– Richard Pearrell

YOUR DEDICATED REALTOR®  
AND PARTNER FOR LUXURY HOME SALES



**RICHARD PEARRELL**  
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## THE POWER OF EXP REALTY

When you choose Richard Pearrell, you also choose to work with one of the most elite and sophisticated brokerages, eXp Realty.

### EXP REALTY

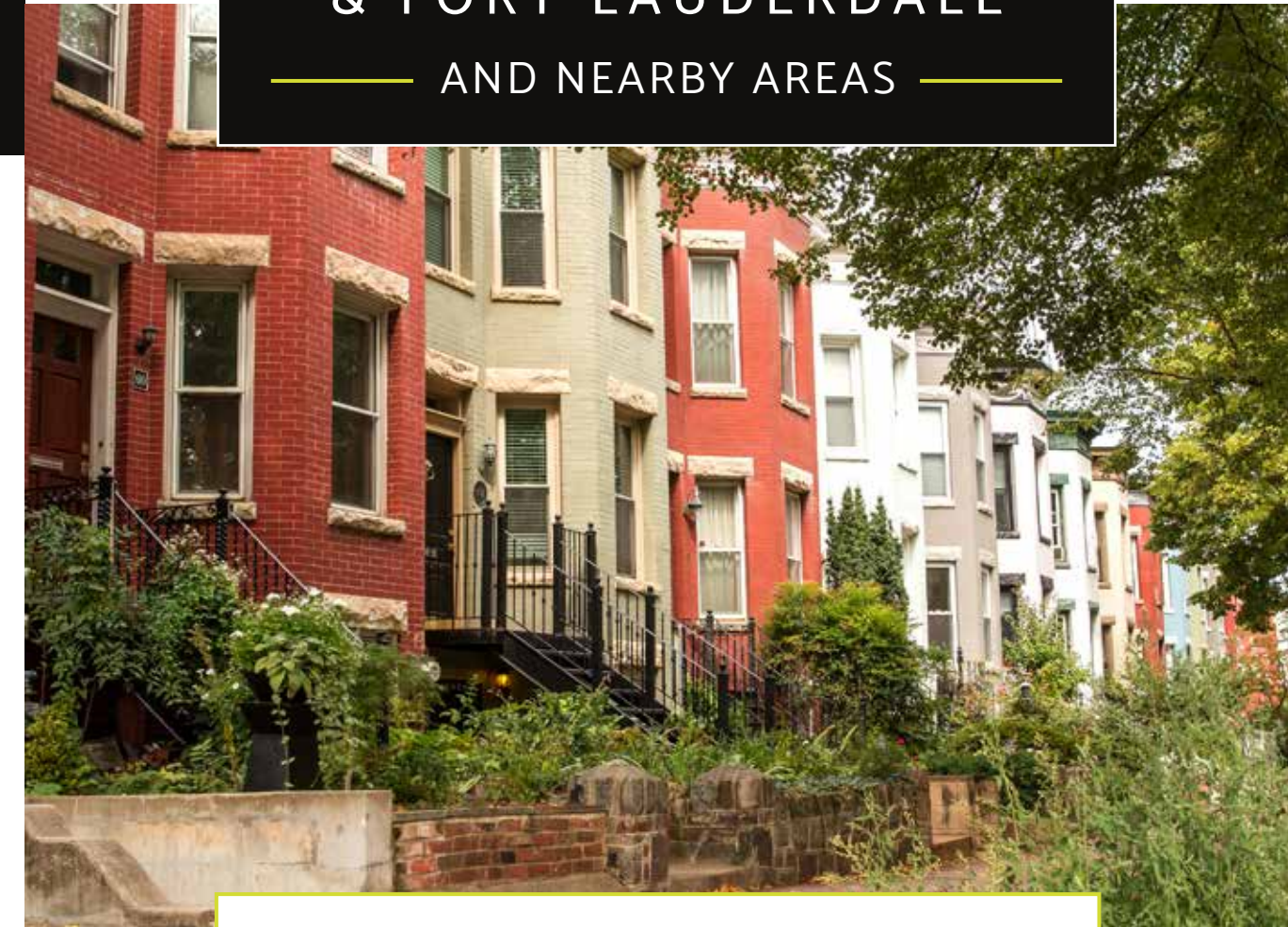
- The No. 1 independent brokerage in closed transactions for the year
- The most innovative model in the country
- Offers real estate experience that is unsurpassed
- Boasts networking and teamwork that is unmatched
- Features extensive support services for all your real estate requirements
- Ensures access to a full concierge of preferred service providers and local experts



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SERVING  
WASHINGTON, DC  
& FORT LAUDERDALE  
AND NEARBY AREAS



RICHARD PEARRELL

Your Luxury Home Real Estate Specialist  
Licensed in DC, MD, VA & FL





# ABOUT RICHARD PEARELL

Richard spent much of his career in Relationship Banking, retirement counseling, investments, and insurance advising to high net worth clients. He is committed to applying his holistic approach and high level of consultation, attention to detail, and investment strategy to his clients in the real estate market.

Richard, a native of Virginia and lifelong resident of the DMV, joins eXp with an inherent passion for real estate. After many years of buying, selling, renting, and investing in the real estate arena for himself, Richard is excited to share his passion for real estate with others by helping them achieve their home buying dreams.

Richard resides in the District of Columbia with his husband, Charles, and their Labradoodle Lucy. In his spare time, he enjoys traveling, spending time with friends and family, real estate investing, and tinkering with home automation.

AN EXCLUSIVE SERVICE FOR  
AN EXCLUSIVE CUSTOMER



## PARTNERING WITH THE RIGHT REAL ESTATE AGENT IS CRUCIAL TO YOUR SUCCESS

If you want great results, you will need to consider the education, experience, reputation and expertise of an agent and their brokerage.



### EDUCATION

An educated agent focuses on the solution, not the problem. The ability to anticipate problems and handle them quickly and professionally defines a successful agent.



### EXPERIENCE

Exceptional communication and negotiation enable an agent to effectively work with both buyers' and sellers' needs, making the difference between a sold contract and one that collapses.



### REPUTATION

Respect from an agent's peers, the real estate community, and local homeowners is key to that home being well-received, shown frequently and sold at market value.



### EXPERTISE

Staying on the cutting edge of technology and innovative marketing demonstrates dedication and commitment to provide superior service, and is essential to success in today's world.



## KIND WORDS FROM CLIENTS

"Richard provided us with amazing attention and customer-focused service during our recent home purchase. He worked very closely with us in helping put together the most competitive offer, allowing us to be successful in closing the sale. The greatest testament to Richard's commitment and sincere attention to his clients was demonstrated even after the deal was "done". He ensured that we were able to get remaining questions answered about the property, and even went so far as helping to hold our five-week old during the closing so we could get all of the documents in order. We highly recommend Richard for your next home purchase!!"

- Recent Client - Zillow Reviewer

"Richard is the best Realtor I have ever met! He has an eye for detail for your home and how to make it show well! He makes himself available to you for all your needs and questions!"

- Russell Jay

"We couldn't have asked for a better Realtor as first time home buyers. Richard knew exactly the types of homes we were looking for and helped guide our decision making in a very competitive market. Most importantly, Richard helped us find a house that could truly be our home, not just a house he could sell. 100% would recommend!"

- Ali Cardi

